

THE SIGNIFICANCE OF COMMUNICATION SKILLS IN PROFESSIONAL ACTIVITY OF FUTURE LAWYERS

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Personal abilities to interact with others, adequately interpreting received information are called communication skills. Individuals who neglect their achievements, become unsuccessful and they are more difficult to realize themselves. These skills are very important in society where every day it is necessary to interact with many people. Some professions require to pay more attention to communication skills, because in certain circumstances the primary method of work is communication. One such area is legal activity.

At this stage of the Ukrainian state development, there is the need to involve in all spheres qualified lawyers, who are able efficiently and quickly overcome various communication barriers, establish business relationships with representatives of public authorities or citizens. In this case, the primary means of implementation of professional legal activity, is communication, and specifically are communication skills.

The effectiveness of a lawyer's work depends on many factors. Along with high-quality legal education, knowledge of the law and legal process lawyers should have the necessary professional and moral qualities, certain organizational ability, general culture, ability to work with people, sense of duty, fairness and responsibility, know and have oratory.

The sufficient level of communication skills implies that future lawyer have two main groups of skills, namely: general communication skills (situations of everyday interpersonal interaction) and professional communication skills (professionally meaningful communicative skills). In general, the process of forming a focused professional communication skills of future lawyer depends on solving specific problems, namely: development of humanist thought; awareness of the values of the legal profession; formation of professional and communicative abilities and skills; activation of motivational sphere for obtaining legal profession; introspection and didactic reflection, etc. [1].

Allen E. Smith and Patrick Nester emphasize, that the primary communication skills of future lawyers are: skill of asking questions, communication about legal action, listening behavior and its effect on success [2]. Also the authors of this research paper recommend using special communicative and behavior techniques for building the

relationships. For example, one of these methods is lawyer self disclosure. During interviewing partners or clients lawyers give examples from their work experience or law case. It helps to get the attention and trust of a client.

According to the work *Competency standards for entry level lawyers* lawyer's skills consist of problem solving, work management and skills, trust and office accounting. Professional lawyers should be able to demonstrate oral communication skills, legal interviewing skills, advocacy skills and dispute resolution skills [3]. The authors give the features of each skill and explain its main goal.

Future lawyers should remember that the principal part in their professional activity include work with clients. That's why future lawyers need to know and be able to prevent the occurrence of certain communicative and behavior mistakes, which often do practicing lawyers, such as: saying nothing, failing to accurately respond to the client, using clichés, distorting what the client says, ignoring his feelings, ignoring client clues about the inaccuracy of the lawyer's responses to him, feigning understanding, parroting the client's words back to him, allowing the client to ramble too much, doing nothing else but communicating empathy, using inappropriate language, using legal jargon or stilted phrases, responding defensively or negatively to client questions, asking too many questions, asking only leading questions, and asking questions whose answers do not help the lawyer in counseling the client [2].

So, to become successful lawyers in future students should learn ways of solving communicative problems and develop their own rhetorical skills during manufacturing and educational practices in courts and law enforcement organs, gaining experience of practical workers and using their own adopted theoretical material in legal disciplines on practice.

References:

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Форма виступу (очна, заочна)

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